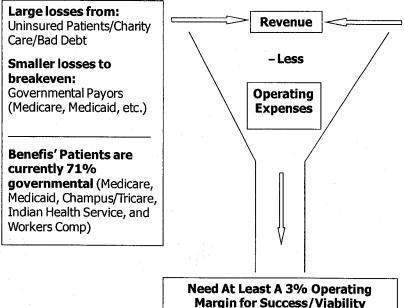
What Has Been The Typical Revenue Picture In Hospitals Across The Country

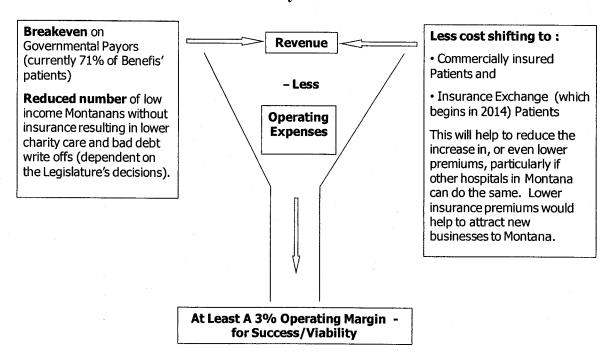
Large losses from: Revenue



Losses covered and operating margin achieved via Cost Shifting (a hidden tax) to:

Commercially insured patients and those (businesses and individuals) who pay the costs of that insurance.

Benefis Health System's Goal For 2014



Top Reasons To Expand Medicaid in Montana:

- 1. Reduce the number of uninsured Montanans (Montana ranks 44th among the States for residents with insurance; Cascade County has 15% uninsured per
- 2. Positive economic impact on Cascade County and entire State (U of M Studies).
- 3. Job creation (U of M Studies).
- 4. Reduce cost shifting to those with insurance (as illustrated above).
- 5. Reduce cost of providing care (uninsured often do not get preventive care and utilize the ER – the most expensive venue for care).
- 6. Save the State money in other areas (as illustrated by MHA).